

# EVER SEEN A JELLYFISH FLY?

## Ready to soar.

LUMAFORGE founder Josh Minney created an innovative new product: The Jellyfish server that allows filmmakers across the globe to edit projects collaboratively, in real time.

## But, grounded by challenges.

There were plenty of orders for Jellyfish, but limited capacity to fill them. Cash flow, sourcing, inventory issues, distribution, skilled techs to build servers, Q/A...and more...hamstrung the process and prevented Josh from scaling.

## An entrepreneur walks into a bar...

Josh meets Ryan Grant at a convention and the two sneak out to a local watering hole. Over (more than a few) beers, Ryan tells Josh the IS story—how we enable companies; employing a full suite of smart, integrated solutions to help fuel their business goals.

## And then.

Josh visits our huge integration center outside L.A. He tours the dust-free/ static-free build area. He meets the people who will source, store, build, finance and distribute his product—all in one place. He “gets” how much time, money and brain cells it saves him; while increasing capacity, cash flow and sales. He partners with IS and sees his business grow exponentially.

And now, Jellyfish is flying high.

**Contact** [john.marinick@ingrammicro.com](mailto:john.marinick@ingrammicro.com) to radically and rapidly scale your business.



“Integrated Solutions is a game changer for us!”

—Josh Minney



Jellyfish Tower

**INGRAM** MICRO INTEGRATED SOLUTIONS