

## IT STAFFING SOLUTIONS

With Ingram Micro IT Staffing Solutions, you get affordable access to the resources you need to expand your business, increase your profits and meet demand for on-site technology services. Our recruiting and placement services will locate trained personnel you can leverage on a project-based, temp-to-hire or direct-placement basis.

- Is your business growing rapidly?
- Is your company transitioning from a product-resale model to a solution- and service-centric model?
- Are your customers downsizing or outsourcing their IT departments?

If you answered “yes” to one or more of these questions, your company is most likely in need of additional technical personnel. And you’re not alone. As more and more end users turn to solution providers for help with managing their IT assets, data centers and networks, the demand for trained staff who can deliver on-site services keeps growing. Add in the increasing importance of services to a successful business model, and the pressure to hire skilled personnel becomes intense.

Meet that challenge with help from Ingram Micro IT Staffing Solutions. With our support, so many of our customers have expanded their businesses so dramatically that we’ve developed this new service to support their growth. Now, instead of spending hours posting classified ads, searching the web for résumés and interviewing dozens of candidates, you can get quick and easy access to high-quality technicians, engineers and developers. Just provide your location, a job description or list of skill-set requirements, and the target annual or hourly rate you want to pay, and we’ll handle the rest — leaving you free to focus on your core business.



### IT Staffing Solutions services include:

- Résumé search and review
- Technical screening
- Background and reference checks
- Interview scheduling
- Payroll processing
- Ongoing quality control

### Types of placements include:

- **Temporary/Project-based** | Ideal for short-term needs, this option offers both low-end labor and high-end specialized technical resources.
- **Temporary-to-hire Labor** | This option gives solution providers the flexibility to observe candidates’ skills and suitability without a commitment to hire.
- **Direct Personnel Placement** | This is an economical solution in which the solution provider pays only 15 percent (for sales personnel) or 15 percent (to fill IT positions) of the accepted candidate’s annual salary.

### CONTACTS

For more information about Ingram Micro IT Staffing Solutions, or to place a personnel request, e-mail [itstaffing@ingrammicro.com](mailto:itstaffing@ingrammicro.com) or call one of our IT staffing specialists at (800) 456-8000, ext. 67052. We look forward to working with you. For the Ingram Micro Services team in Canada, call (877) 755-5002, option 1 or e-mail [services@ingrammicro.ca](mailto:services@ingrammicro.ca).

GROWTH INSPIRED – A Bold Vision in Services