



HOSTED EXCHANGE SERVER

Powered by **Intermedia**

GROW YOUR BRAND AND YOUR CUSTOMER BASE — OFFER ENTERPRISE-GRADE E-MAIL AND COLLABORATION SOLUTIONS

E-mail, collaboration and scheduling tools are critical to the success of almost any business. Many small and midsize businesses (SMBs) lack the IT budget or in-house team required to implement and maintain the sophisticated messaging hardware and software they need. With Seismic Hosted Exchange Server, powered by Intermedia, give your customers access to enterprise-grade communications solutions built on multi-million dollar infrastructure.

Why Seismic Hosted Exchange 2010?

As the most popular e-mail and collaboration platform available for business use, Microsoft Exchange helps businesses communicate better with their partners and customers, and boosts employee productivity.

Rather than investing in all the required hardware and software, Seismic Hosted Exchange 2010 allows SMBs to enjoy all the productivity and collaborative benefits of an Exchange environment without the frustrations of managing it in-house.

Exclusively Focused

E-mail is critical for SMBs, and often is more important than the telephone. Your customers need to ensure it's always working. As the first company to offer Exchange hosting a decade ago, Intermedia's five world-class datacenters provide a 99.999-percent uptime SLA. Today Intermedia hosts more than 250,000 premium Exchange mailboxes. It is exclusively focused on providing the highest quality and most reliable Exchange hosting service available, and allowing private-label partners to re-brand and sell the service as their own.

Private Label

Managed services providers can brand this private-label SaaS solution as their own. By owning and building relationships with your customers, you can increase the average revenue per account and improve customer-retention rates.

Key Benefits

- Offer your customers the latest version of Exchange — hosted Exchange 2010

- 99.999-percent SLA — Offer your customers an industry-leading 99.999 percent financially backed SLA.
- Easy to switch — When your customers switch, there's no disruption to historical files or e-mail. Migration support for partners is free of charge.
- Add value and reduce costs — Because there's no hardware to buy or install, you can offer your customers an affordable, reliable e-mail hosting service for a fraction of the cost.
- Control pricing and margins — You get access to wholesale rates. Mark up based on your professional services added.
- Proprietary partner portal — Quickly provision new customer accounts and add-on services like BlackBerry with a few clicks of the mouse.
- More productive users: New Outlook Web Application — OWA 2010 — It has enhancements that work on all major web browsers.
- Full featured — Enjoy all the features and add-ons you expect from Exchange.

Full Collaboration Functionality

The Microsoft Exchange Server is used by the majority of large corporations for e-mail, calendars, contacts and files. Intermedia provides the latest version — Exchange 2010 — as a hosted service to power the full range of collaboration functions, including shared calendars, contacts and files. Intermedia's hosted solution supports desktop applications, web-based e-mail with Outlook Web App (OWA) 2010, and a variety of wireless devices, including iPhone and BlackBerry.



GROWTH INSPIRED — A Bold Vision in Services





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What Is Included with Seismic Hosted Exchange 2010?

	Seismic Hosted Exchange 2010	In-House Exchange and IT Staff
OWA 2010	✓	Unlikely
Enterprise-grade hardware	✓	
24/7 support	✓	Unlikely
99.999% SLA	✓	
Five Tier-4 datacenters with redundant power, cooling and network connections	✓	Unlikely
Regular backup	✓	Possibly
Antivirus, antispam	✓	Possibly
Mobility options	✓	Separate licenses and servers needed

Sales Contacts

For more information, visit www.ingrammicro.com/seismic or call the Ingram Micro Services team at (800) 705-7057, option 5. For questions about our services, e-mail services@ingrammicro.com. For the Ingram Micro Services team in Canada, call (877) 755-5002, option 1 or e-mail services@ingrammicro.ca or visit www.ingrammicro.ca.

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