

JULY 7-8	Vertical Market Symposium (Healthcare Focus): DFW, TX
22	Digital Signage Roadshow: San Diego, CA
22-23	Storage & Content Management Boot Camp: Santa Ana, CA
AUGUST 1-3	VoiceCon: San Francisco, CA
5-6	Digital Signage Boot Camp: Buffalo, NY
12-13	Virtualization Boot Camp: Santa Ana, CA
18-20	Technology Solutions Conference (Networking/Unified Communications/Mobility): Buffalo, NY
25-28	SMBA Invitational: Charlotte, NC
SEPTEMBER 15-16	Storage Boot Camp: Buffalo, NY
15-16	Mobility Boot Camp: Santa Ana, CA
15-16	Unified Communications Boot Camp: Santa Ana, CA
22-24	Partner Connection Summit: Denver, CO
OCTOBER 6-8	Technology Solutions Conference (Security/Virtualization): Buffalo, NY
15	Digital Signage Roadshow: New York, NY
22-23	Content Management Boot Camp: Santa Ana, CA
25-27	VTN Fall Invitational: Denver, CO
NOVEMBER 2-4	GovEd Alliance Invitational: Savannah, GA
4-5	Storage Boot Camp: Buffalo, NY
4-5	Mobility Boot Camp: Santa Ana, CA
4-5	Unified Communications Boot Camp: Santa Ana, CA
11-12	Digital Signage Boot Camp: San Francisco, CA
17-18	Virtualization Solution Boot Camp: Midwest TBD
December 10	Night of Solutions: Boston, MA

All dates are subject to change. Find out more by contacting your account executive or visiting www.ingrammicro.com/events.

INGRAM MICRO SEISMIC MANAGED SERVICES WORKSHOP

Participants in this exclusive full-day workshop by Service Leadership will come away with a library of more than fifty best practices tools and templates for building and growing a Managed Services operation, including “how-to’s” and templates for sales, service, finance and management to learn from and customize for rapid ramp up. The workshop is intended for all Solution Providers focused on adding Managed Services and uses Ingram Micro’s IM Seismic offering as the assumed basis for modern tool functionality.

PARTNER CONNECTION SUMMIT

Ingram Micro *Partner Connection Summits* are three-day VAR conferences featuring high-profile keynote sessions and industry-leading educational content on business strategies and opportunities within the SMB market across key technology categories.

TECHNOLOGY BOOTCAMP

Our expert Technology Solution Engineers will provide sales and technical training through presentations, hands-on demonstrations of manufacturer products that fit within the solution, and a facilities tour of the Ingram Micro Solution Center. The presentations will cover market trends, how to identify opportunities, end-user demands, and what to consider when evaluating a solution from the sales perspective. Solution providers will also be able to hear from key manufacturer partners during these two-day events.

TECHNOLOGY SOLUTIONS CONFERENCE

The high-level educational content of Ingram Micro’s *Technology Solutions Conferences* enable reseller owners, managers, and sales associates to better understand market opportunities, resources, and key solutions within the technology categories to take their business to new heights. Solution providers will also be able to hear from premier manufacturer partners during these three-day events.

VENTURETECH NETWORK INVITATIONAL

This two-day event will bring together VentureTech Network members, industry consultants, business experts and manufacturer partners for discussions and workshops on strategies and tools targeted to succeed in the SMB market.

VERTICAL MARKET SYMPOSIUM

The *Vertical Market Symposium* is a two-day conference targeted toward customers selling into the healthcare or finance industries. It will provide information on the latest market trends and technology solutions, as well as how to build a successful healthcare or finance business.

NIGHT OF SOLUTIONS

Night of Solutions provides manufacturers the opportunity to build and enhance relationships with strategic solution providers in a fun and relaxed evening event. The forum for the event allows solutions providers to learn about manufacturer offerings and emerging technologies through live solution demonstrations in a face to face setting.