



INGRAM MICRO PROFESSIONAL SERVICES

Project Deployment Services

Project Deployment Services

Large-scale technology projects can intimidate even the most experienced and capable solution providers. There are so many details to keep track of that it's easy to get overwhelmed by the complexity of it all.

With more than a decade of experience handling technology rollouts of all sizes, IMSN is the ideal support partner as you pursue, win and deploy large projects throughout North America. When you need to deal with multiple manufacturers and complicated technologies at geographically diverse customer locations, we're there to help keep everything under control—and keep the project moving along smoothly and efficiently. In addition, because cost is so often a deciding factor in whether a bid is won or lost, we offer flexible pricing and assistance in finding partners who can keep the total cost within your customer's desired budget.

Our services include:

- Pre-sale support
- Bid and proposal assistance
- IT staff augmentation
- Project team creation
- Project scoping assistance
- Documentation and communication
- Dispatch and logistics
- Progress tracking
- Escalation and change management
- Troubleshooting and best-practice sharing
- Billing and work-order approval
- Quality-control measurement and reporting

The IMSN Project Deployment Process

- Pre-Sale Support
- Project Scope and Design
- Team Development and Project Planning
- Project Deployment and Execution
- Project Completion
- Summary, Analysis and Reporting

Minimize Your Costs

Our Project Deployment Specialists and IMSN Dispatch team will coordinate with IM Logistics, IM Integration Services, and IM Financial Services so you are able to offer a complete cradle-to-grave solution on any project proposals – at the lowest cost. Utilize IMSN Project Deployment Services as your single point of contact to manage the entire project so you can focus on what's important to you – finding new customers and new business.

For more information about IMSN Project Deployment Services, please call:

Sean Herrington, IMSN Dispatcher, IMSNServices@IngramMicro.com, (800) 235-4128

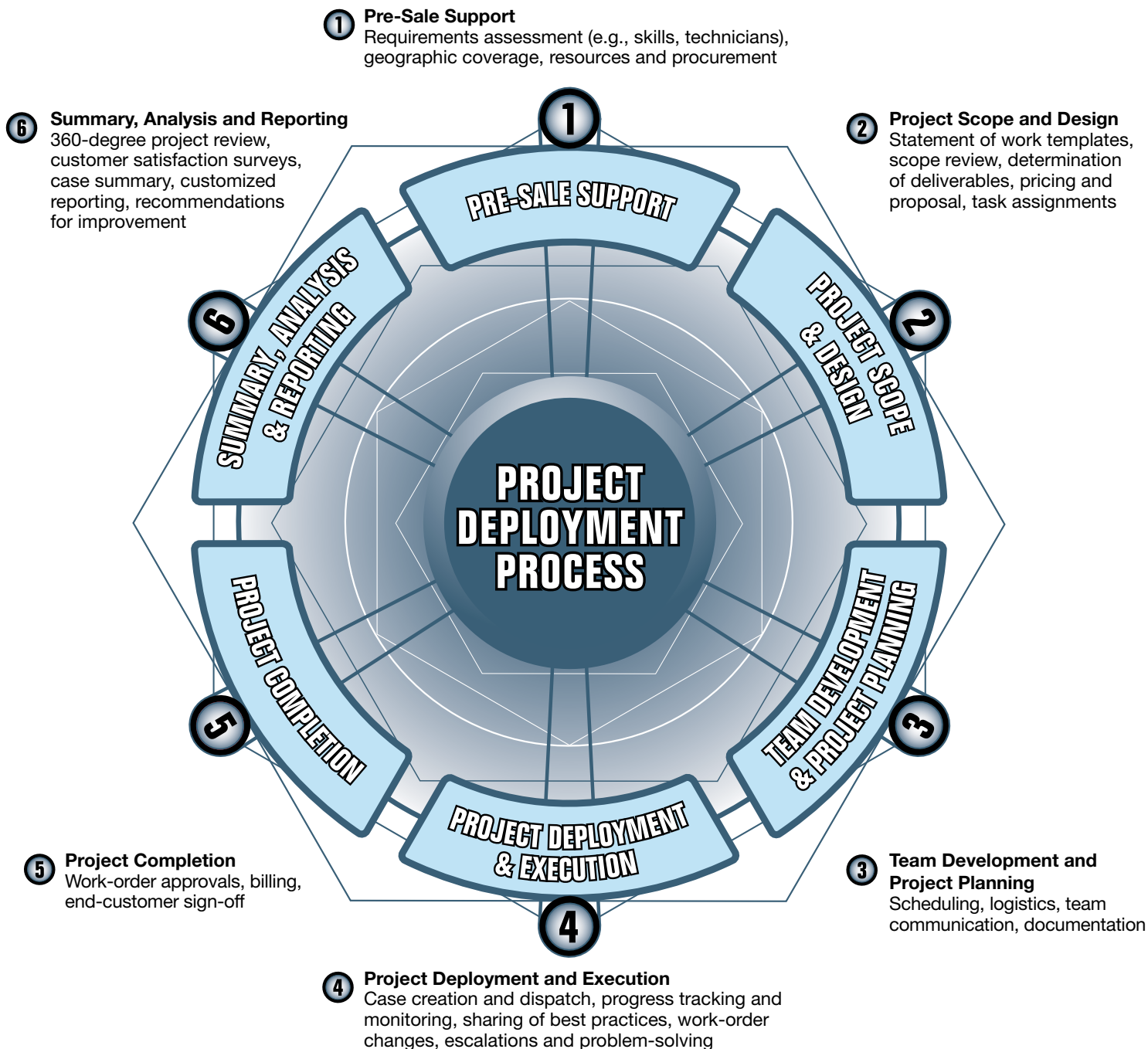
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WHERE RAINMAKERS THRIVE





IMSN Project Deployment Services are simple to use and available to all Ingram Micro partners. So if there's a large opportunity on your horizon, don't wait—contact a project coordinator today. With our help, it may just be the easiest and least stressful project you've ever completed. For more information call an IMSN Project Deployment Specialist at (800) 235-4128.