

**UNCOVER REVENUE AND GROWTH OPPORTUNITIES
IN PLACES YOU NEVER THOUGHT TO LOOK.**

Ingram Micro | Services Line Card

Manufacturer/Service Provider	Help Desk	Installation	Warranty/Maintenance	Education/Training	Professional Services	Carrier Services
3Com		x	x	x	x	
3M		x	x			
Acer			x			
Adaptec		x	x	x		
ADC Kentrox			x			
Advanced Digital		x	x			
Adobe Systems	x				x	
ADTRAN		x	x			
AirMagnet			x			
Allied Telesyn					x	
Altiris	x					
American Power Conversion		x	x		x	
Apple	x		x			
Array Networks			x			
Avocent			x			
Brooktrout Technology			x			
Brother			x			
Business Objects	x			x		
CaminoSoft	x		x	x		
Canon U.S.A.		x	x			
Celestix Networks			x			
Check Point Software	x			x		
Cingular Wireless/AT&T						x
Cisco Systems	x	x	x	x	x	
Corel			x			
Coyote Point Systems			x		x	
Digi International			x			
Digital Equipment				x		
D-Link Systems			x			
Eaton Power Quality			x		x	
EMC Software			x		x	
Enterasys Networks	x		x		x	
Epson			x		x	

Manufacturer/Service Provider	Help Desk	Installation	Warranty/Maintenance	Education/Training	Professional Services	Carrier Services
eSoft	x		x			
Exabyte/Tandberg Data		x	x			
F5 Networks	x	x	x		x	
Fluke Networks			x		x	
Fujitsu		x	x			
Genicom (Printers)			x			
Global Marketing Partners			x			
Hitachi		x	x			
HP	x	x	x	x	x	x
IBM	x	x	x		x	
Imation - Gateway VMI						
InFocus		x	x			
Info X			x			
Intrusion	x					
Iomega			x			
Ipswitch	x					
Juniper Networks			x		x	
Kodak - Scanners	x	x	x		x	
LANDesk					x	
Lantronix			x			
Lenovo			x			
Lexmark			x			
Liebert			x			
McAfee		x	x		x	
Minolta			x			
Motion Computing			x			
NEC			x			
NEC - Visual Systems			x			
NEC Display Solutions			x			
NETGEAR			x			
Netopia			x			
Network Engines			x			
Network General			x		x	
Nokia			x			
Nortel Networks			x		x	

* Bold indicates manufacturer is available on reseller services portal.

INGRAM MICRO RESELLER SERVICES PORTAL

- Simplify renewal process
- Increase attach rates
- Grow services revenue
- Register products

Manufacturer/Service Provider	Help Desk	Installation	Warranty/Maintenance	Education/Training	Professional Services	Carrier Services
Novell			X		X	
Okidata			X			
Optoma Technology			X			
Overland Data		X	X			
Palm			X			
Panasonic	X		X			
Perle Systems			X			
Pervasive Software	X					
Planar Systems			X			
Polycm		X	X		X	
PowerFile			X			
Primera Technology (Printers)			X			
Quantum		X	X			
Raritan		X	X			
Raxco			X			
Red Hat		X			X	
Ricoh (Scanners)		X	X			
SafeNet			X			
Samsung Information Systems			X			
SANRAD		X				
Sharp			X			
SMC Networks			X			
SonicWALL			X		X	
Sony			X		X	
Sprint/Nextel						X
Sybase - lad	X					
Symantec			X	X	X	
Symbol - Nimax					X	
Toshiba			X			
Trend Micro	X		X			
Tripp Lite		X	X			
Verizon Wireless						X
ViewSonic			X			
Visioneer			X			
VMware					X	
WatchGuard			X			
WebTrends	X				X	
Wyse Technology			X		X	
Xerox		X	X			

Ingram Micro Branded Services

INGRAM MICRO SEISMIC, Ingram's new virtual services warehouse, for quick, easy access to the network-monitoring capabilities businesses need – with no major investment in infrastructure. Take advantage of Ingram Micro Seismic Success Support Portal, a web-based tool designed to support you as your managed services business evolves. Visit www.ingrammicro.com/services division

INGRAM MICRO RESELLER SERVICES PORTAL (RSP), a free, web-enabled services management tool that automatically notifies VARS of customers' expiring warranties by SKU and date; simplifies and centralizes product registrations for Cisco Systems, HP, IBM, and Lenovo products. Equips VARS with specific customer service records, enabling additional sales opportunities. Additional manufacturers are available on RSP in 2007. Visit www.ingrammicro.com/resellerservicesportal

INGRAM MICRO SERVICES NETWORK (IMSN), a premier field-service organization that provides comprehensive IT support and professional services throughout North America. Visit www.ingrammicro.com/imsn or call (800) 235-4128.

INGRAM MICRO HELP DESK, provides 24/7 phone support for software, hardware and networking products. Visit www.ingrammicrohelpdesk.com.

INGRAM MICRO CUSTOM INSTALLATION, provides the customized pre- and post-sale support required for every engagement. Call (800) 456-8000.

INGRAM MICRO IT STAFFING, a referral and placement service handling recruiting, technical screening and more, for a full range of technical personnel resources. Visit itstaffing@ingrammicro.com.

INGRAM MICRO OFFICEPAC, provides multimanufacturer, on-site warranty services. Visit www.ingrammicro.com/officepac.

E-COMMERCE PARTNERS, e-commerce solutions to build web store capabilities and back-end connections to Ingram Micro. Visit www.ingrammicro.com/servicesdivision.

INGRAM MICRO SPEX, content subscription service for product images, descriptions and tech notes. Visit www.ingrammicro.com/specsource.

INGRAM MICRO OUTLET,

- Refresh IT: end-of-life product asset disposition and recovery service
- Recycle: make money disposing of your empty laser and inkjet cartridges and old cell phones
- Trade-up: dispose of outdated equipment and trade up to newer technology at a discounted price
- Visit www.ingrammicro.com/outlet

For more information about the Ingram Micro Services Division, visit www.ingrammicro.com/servicesdivision, call the Ingram Micro Services team at (800) 705-7057, or e-mail us at services@ingrammicro.com

