

ProAV/Digital Signage Division

Ingram Micro



Ingram Micro is the only full-service distributor that offers resources and programs dedicated to the ProAV/Digital Signage market. Our goal is to help vendors and resellers expand their digital signage businesses. Ingram Micro's unique combination of digital signage solutions, adjacent technologies, training, value-added services and support enables our partners to accelerate sales, enhance profitability and drive innovation in this thriving technology market segment.

For additional information, visit ingrammicro.com/proavinfo.

EVERYTHING YOU NEED

Ingram Micro's ProAV/Digital Signage Division provides the hardware, software, content creation services and training that enable you to successfully sell, service and support complete, end-to-end digital signage solutions.

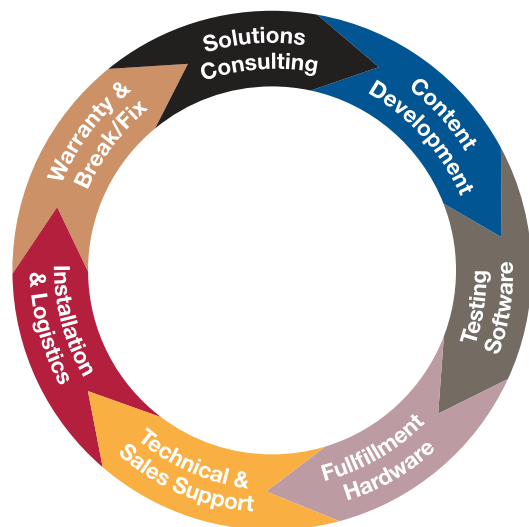
IMAGINE THE POSSIBILITIES

Ingram Micro solution providers have access to a variety of business-building resources, which include hands-on and remote training and education seminars, field-deployable sales and technical engineers, financing and leasing assistance, and access to the Ingram Micro Solution Centers—two multimillion-dollar, high-tech solution labs equipped with the industry's latest and most popular digital signage solutions.

PARTNER FOR SUCCESS

Ingram Micro's ProAV/Digital Signage Division has the ability to source the total solution and to identify and recruit qualified solution-provider partners who are eager to sell digital signage in this new technology market.

We can help launch new digital signage sales and service opportunities through a six-component solution that includes networking, media players, content and device management, displays, mounts and cables.



For more information about the ProAV/Digital Signage Division, contact its dedicated sales team at (800) 456-8000, ext. 77607 or visit ingrammicro.com/proavinfo.

**INGRAM
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ProAV
Digital Signage

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ProAV/Digital Signage Division

Ingram Micro

THE TOTAL SOLUTION

Dedicated Sales Support

The ProAV/Digital Signage Division provides dedicated inside and field sales support. Our business-development team covers the entire country to ensure your digital signage sales needs are met and the optimal solutions created. An inside team, working in conjunction with our dedicated product specialists, is also available for consultative support.

Tech Support

Ingram Micro Tech Support answers pre- and post-sales technical questions to ensure your solution meets your customers' needs. They also help you grow your business, keep up on new technologies, solutions and services, and provide a strong technology backbone.

Helpdesk and Technology Solutions Engineer

Win incremental sales, gain a competitive advantage and become a strategic partner to your customers by extending Ingram Micro's world-class technical support into the field. Our dedicated Digital Signage help-desk and technology solution engineers (TSEs) accompany you to customer sites to provide pre-sales consultative services and education for digital signage.

Leasing and Financing

As an Ingram Micro solution provider, you have access to optimal leasing and financing options. Qualified resellers may be eligible for a temporary credit increase, end-user financing and leasing. Consult your Ingram Micro sales representative for details.

Vertical Markets

Digital signage can increase sales opportunities in a wide variety of vertical markets, including

education, hospitality and independent hotels, corporations and lobbies, shopping malls, retail stores (independent and franchise), hospitals and clinics, gyms and spas, restaurants, houses of worship, and retail banks and credit unions.

Installation Services

As one of our digital signage solution providers, you can access support from the Ingram Micro Services Network (IMSN) for digital-signage installation services. Installation services include comprehensive site surveys, pre-sales consultative expertise, and installation capabilities for all of your digital signage project needs. Ask your Ingram Micro sales representative for details.

Content Creation Services

Looking for content? Ingram Micro offers content creation services through our own team, a network of content creation providers, and vendor partners and resellers.

As Big as You Want. As Small as You Need.

We have 100 distribution centers serving 150 countries around the globe. In North America, our seven Advanced Logistics Centers (ALCs) comprise more than 4.4 million square feet of space. So whether you're doing business on a local or global scale, Ingram Micro Logistics can help you grow that business with no monthly minimums and a variable cost model.

Whether you're looking for third-party logistics providers and supply chain management in information technology, or e-commerce fulfillment in retail, apparel or any other industry, Ingram Micro Logistics can easily accommodate to fit your business need. Visit www.ingrammicrologistics.com for more information.



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