



## IBM BladeCenter Flexible Choice



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### Highlights

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- ***Lease an IBM BladeCenter® chassis for up to 60 months at a special low rate***
- ***Lease blades for 36 months, also at a great rate***
- ***Blade server 24 month pre-stated renewal option***
- ***Get special low rate financing on any additional blades you install to fill out the chassis during 2007***

### Save with a BladeCenter solution

By integrating servers, networks, storage and applications in one system, IBM BladeCenter significantly lowers IT costs to provide small and mid-size businesses with access to highly efficient computing capabilities at an affordable price point. BladeCenter helps businesses like yours save up to 40 percent on power, cooling and floor space compared to traditional rack-mounted servers.

### And pay with a great financing solution

IBM BladeCenter Flexible Choice starts with great rates on a full-payout (FPO) lease for your IBM BladeCenter chassis and a 24 month pre-stated renewal option on blade servers. This special lease features a 60-month term to match the chassis' ability to accommodate future blade technologies. You'll have affordable monthly payments that make it easier to plan and allocate your IT budget. And because it's an FPO lease, you'll own the chassis outright at the end of the term, with no further cost or obligation.

Next, you can take advantage of special rates on a 36-month fair market value (FMV) lease on individual blade servers. An FMV lease offers the lowest monthly payments and total cost of operation. It also gives you the flexibility to move easily to new blade technology at end of lease, when you'll have the option of simply returning the blades and owing nothing, or buying them outright at the fair market value.

Finally, if you want to add capacity to your IBM BladeCenter, you can also take advantage of special low financing rates on any blades you add during 2007.

Don't miss this great opportunity to enjoy special lease rates on your next BladeCenter chassis and blades, along with the flexibility to add additional blades at similar great rates throughout 2007!

**Additional information**

- *Available to credit-qualified clients in the United States and Canada.*
- *In the United States, offer applies to IBM BladeCenter chassis and blades acquired before December 31, 2007. In Canada, order requirements include a firm order (purchase order and/or signed lease agreement) by December 17, 2007, with client-requested arrival date of December 31, 2007, or earlier, as well as a signed lease prior to shipment.*

- *Offer applies to 24- to 60-month FPO or FMV leases on IBM BladeCenter chassis and 36-month FMV or FPO leases on qualifying IBM blade servers.*
- *Initial acquisition must include at least one IBM BladeCenter chassis and at least four compatible blades.*
- *Additional blades will qualify for special low lease rates, if acquired before December 31, 2007.*
- *Other renewal options available at fair-market value prices.*
- *Available for transactions involving IBM or an IBM-authorized reseller.*
- *This offering is subject to change or cancellation at any time without notice.*
- *Other restrictions may apply. Contact your IBM Global Financing representative for additional information and specific details.*

**For more information**

- Contact your IBM Global Financing representative.
- Visit the IBM Global Financing Web site at **ibm.com/financing**



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