



# WE KNOW COLLABORATION

## HARDWARE Team

(800) 456-8000, ext. 76471, Option 1

### Michele Nixon

Sr. Manager, Market Development  
(800) 456-8000, ext. 66312  
michele.nixon@ingrammicro.com

### Julie Fragale

Sr. Market Development Specialist, Gov/Ed  
(800) 456-8000, ext. 67118  
julie.fragale@ingrammicro.com

### Mike Brooks

Sr. Market Development Specialist, UC/Digital Signage  
(800) 456-8000, ext. 67191  
mike.brooks.buffalo@ingrammicro.com

### Michelle Verso

Sr. Market Development Specialist, East  
(800) 456-8000, ext. 67114  
michelle.verso@ingrammicro.com

### Michael Ritchey

Sr. Market Development Specialist, Analyst/Reporting  
(800) 456-8000, ext. 65212  
michael.ritchey@ingrammicro.com

### Celeste Daniels

Market Development Specialist, West  
(800) 456-8000, ext. 65164  
celeste.daniels@ingrammicro.com

### Jennifer Bufalino

Market Development Specialist, Midwest  
(800) 456-8000, ext. 67134  
jennifer.bufalino@ingrammicro.com

### Danielle Finkowski

Market Development Specialist, Linksys  
(800) 456-8000, ext. 67128  
danielle.finkowski@ingrammicro.com

### Christopher Black

Market Development Specialist, Refurb Product  
(800) 456-8000, ext. 67124  
christopher.black@ingrammicro.com

### Meghan Reed

Market Development Administrator  
(800) 456-8000, ext. 65104  
meghan.reed@ingrammicro.com

## SERVICES Team

### Pamela Vastola

Sr Manager Market Development  
(800) 456-8000, ext. 66451  
pamela.vastola@ingrammicro.com

### Shawnta Woodard

Market Account Representative West  
(800) 456-8000, ext. 66457  
shawnta.woodard@ingrammicro.com

### Kristin Metzen

Market Account Representative, Midwest  
(800) 456-8000, ext. 66465  
kristin.metzen@ingrammicro.com

### Brett Green

Market Account Representative, East  
(800) 456-8000, ext. 66463  
brett.green@ingrammicro.com

### Felicia Walker-Evans

Market Development Specialist, Midwest  
(800) 456-8000, ext. 65085  
felicia.walker@ingrammicro.com

### Lisa Cooper

Market Development Administrator, Quote Desk  
(800) 456-8000, ext. 76471, Option 2  
lisa.cooper@ingrammicro.com

### Andrew Gates

Market Development Administrator, Quote Desk  
(800) 456-8000, ext. 76471, Option 2  
andrew.gates@ingrammicro.com

### Ashley McLain

Market Development Administrator, Quote Desk  
(800) 456-8000, ext. 76471, Option 2  
ashley.mclain@ingrammicro.com

## HARDWARE Market Development Manager Team

### Mike Collins

Sr. Market Development Manager  
(800) 456-8000, ext. 65084  
michael.t.collins@ingrammicro.com

### Joe Gandia

Market Development Manager  
(800) 456-8000, ext. 21547  
joe.gandia@ingrammicro.com

## VENDOR MANAGEMENT Team

### Holly Garcia

Sr. Director Vendor Management, Cisco Business Unit  
(800) 456-8000, ext. 22736  
holly.garcia@ingrammicro.com

### Mark Chlebek

Sr. Vendor Business Manager  
(800) 456-8000, ext. 64829  
mark.chlebek@ingrammicro.com

### Eric Cieplinski

Sr. Vendor Business Manager, Services  
(800) 456-8000, ext. 65056  
eric.cieplinski@ingrammicro.com

### Kevin Hallmark

Vendor Business Manager  
(800) 456-8000, ext. 67265  
kevin.hallmark@ingrammicro.com

### Tim Dick

Director Global Vendor Management  
(800) 456-8000, ext. 67252  
timothy.dick@ingrammicro.com

## MARKETING Team

### Denise Fabbri

Group Marketing Manager  
(714) 566-1000, ext. 21419  
denise.fabbri@ingrammicro.com

### Cindy Ong

Marketing Manager II  
(714) 566-1000, ext. 22844  
cindy.ong@ingrammicro.com

### Lisa Steen

Marketing Manager  
(714) 566-1000, ext. 22728  
lisa.steen@ingrammicro.com

### Amanda Sanchez

Associate Marketing Manager  
(714) 566-1000, ext. 22370  
amanda.sanchez@ingrammicro.com

## SERVICES Market Development Manager

### Phil Canard

Market Development Manager  
(800) 456-8000, ext. 65081  
phillip.canard@ingrammicro.com

## TECHNICAL SUPPORT Team

### Mark Herberger

Sr. Manager Technical Support  
(800) 445-5066, ext. 65277  
mark.herberger@ingrammicro.com

### Michael O'Brien

Technical Support Engineer,  
Northeast/South  
(800) 445-5066, ext. 66121  
michael.obrien@ingrammicro.com

### David Hettrick

Technical Support Engineer,  
Midwest  
(800) 445-5066, ext. 67816  
david.hettrick@ingrammicro.com

### Ray Arasteh

Technical Support Engineer,  
West  
(800) 445-5066, ext. 22517  
ray.arasteh@ingrammicro.com

### Lisa Sisson

Technical Support Lead  
(800) 445-5066, ext. 65235  
lisa.sisson@ingrammicro.com

### Carol Wright

Technical Support  
(800) 445-5066, ext. 66459  
carol.wright@ingrammicro.com

### Jason Beiter

Technical Support Specialist II  
(800) 445-5066, ext. 66440  
jason.beiter@ingrammicro.com

## CONTRACT MANAGEMENT Team

### Matthew Casper

Market Development Administrator  
(800) 456-8000, ext. 66454  
matthew.casper@ingrammicro.com

### Latinka Dasheva-Gencheva

Market Development Administrator  
(800) 456-8000, ext. 67129  
latinka.dasheva-gencheva@ingrammicro.com

### Sean McManus

Market Development Administrator  
(800) 456-8000, ext. 66489  
sean.mcmanus@ingrammicro.com

### Kait Miller

Market Development Administrator  
Quote Desk  
(800) 456-8000, ext. 66483  
kait.miller@ingrammicro.com

## SMALL BUSINESS Development Team

### Tony Clough

Market Development Specialist  
(800) 456-8000, ext. 67787  
tony.clough@ingrammicro.com

### Jessica Poplewski

Market Development Specialist,  
(800) 456-8000, ext. 76471  
jessica.poplewski@ingrammicro.com

### Kimberly Webdale

Market Development Administrator  
(800) 456-8000, ext. 67791  
kimberly.webdale@ingrammicro.com

### Katie Gregory

Market Development Administrator  
(800) 456-8000, ext. 67748  
katie.gregory@ingrammicro.com

### Matthew Soares

Market Development Administrator  
(800) 456-8000, ext. 67728  
matthew.soares@ingrammicro.com

### Alyson Walter

Market Development Administrator  
(800) 456-8000, ext. 65101  
alyson.walter@ingrammicro.com

### Ashley Scanlon

Market Development Administrator  
(800) 456-8000, ext. 65106  
ashley.scanlon@ingrammicro.com

### Anthony Stelluto

Market Development Administrator  
(800) 456-8000, ext. 67794  
anthony.stelluto@ingrammicro.com

## SOLUTION CENTER Team

### Mike Mason

Solution Center Engineer  
(800) 456-8000, ext. 64388  
mike.mason@ingrammicro.com

### Peter Avino

Solution Center Engineer  
(800) 456-8000, ext. 64383  
peter.avino@ingrammicro.com

### Fran Murello

Senior Tech Manager  
(800) 456-8000, ext. 64380  
francis.murello@ingrammicro.com

## CISCO SERVICES

### Ryan Kingston

Channel Services Development Manager,  
East  
(716) 696-0476  
rykingst@cisco.com

### Monica Koedel

Services Marketing Manager,  
Distribution  
(949) 713-9991  
mkoedel@cisco.com

## ACCOUNTS PAYABLE /CREDIT

### Amy Sanders

Lead A/P Associate  
(714) 566-1000, ext. 23894  
amy.sanders@ingrammicro.com

### Scott Honer

Finance/Credit  
(800) 456-8000, ext. 64120  
scott.honer@ingrammicro.com

### Dennis Anthony

Finance Services  
(800) 456-8000, ext. 65270  
dennis.anthony@ingrammicro.com

## CISCO HARDWARE

### Craig Cieplinski

Manager Channel Operations  
(716) 868-1165  
ccieplin@cisco.com

### Morry Bowling

Marketing Manager  
(408) 853-3963  
morbowlin@cisco.com

### Christine Morgner

Marketing Manager  
(212) 714-4327  
cmorgner@cisco.com

### Pam Williams

Marketing Manager  
(603) 437-5877  
pamwill@cisco.com

### Bryan Williams

Disti Channel Account Manager,  
West, South  
(310) 365-5825  
bryawill@cisco.com

### Michelle McCrea

Disti Channel Account Manager,  
East, Midwest  
(716) 604-2647  
mmccrea@cisco.com

### Bill Dyrek

System Engineer  
(716) 446-5360  
bdyrek@cisco.com

### Nancy Thomas

Global Partner Director  
(714) 336-4927  
nathomas@cisco.com

## PURCHASING

### Suzanne Alvarez

Purchasing Manager  
(714) 566-1000, ext. 21632  
suzanne.alvarez@ingrammicro.com

### Craig Hickam

Sr. Buyer  
(714) 381-9920  
craig.hickam@ingrammicro.com

### Ryan Carter

Buyer  
(714) 566-1000, ext. 22843  
ryan.carter@ingrammicro.com

Connect and Grow.

[ingrammicro.com/cisco](http://ingrammicro.com/cisco)

