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ENHANCED PARTNER PROGRAM SPECIALIZATION

Trainings are subject to change without notice. For up to date role requirements please visit:
cisco.com/web/partners/program/specializations

ROLE	INDIVIDUAL CERTIFICATION	REQUIRED TEST
Select Certification / SMB Specialization		
While you can complete the SMB Specialization with 2 people you can also role share with just one.		
Account Manager	SMB Specialization for Account Managers	650-175
Engineer	SMB Specialization for Engineers	650-180
Express Foundation (for Premier Certification)		
Account Manager	Cisco Sales Expert (CSE)	646-204
	Express Foundation AM (CFXA)	646-363
	Cisco Lifecycle Services Express Exam (LCSE)	650-393
System Engineer	CCDA	640-863
	Express Foundation SE (CXFS)	642-373
	Cisco Lifecycle Services Express Exam (LCSE)	650-393
Field Engineer	CCNA	640-802
	Foundation Express Field Specialist	642-383
	Cisco Lifecycle Services Express Exam (LCSE)	650-393
Premier Requirements go to: cisco.com/web/partners/pr11/pr8/pr51/partners_pgm_requirement_summary.html		
**Candidates achieving the Express Foundation Sales Specialist badge by passing exam #646-363 are not required to take Lifecycle Services exam #650-393. Candidates achieving the Express Foundation Sales Specialist badge by passing exam #646-362 are required to also pass Lifecycle Services exam #650-393.		
NOTE 1: Candidates achieving the Express Foundation Design Specialist badge by passing exam #642-373 are not required to take Lifecycle Services exam #650-393. Candidates achieving the Express Foundation Design Specialist badge by passing exam #642-372 are required to also pass Lifecycle Services exam #650-393.		
NOTE 2: Candidates achieving the Express Foundation Field Specialist badge by passing exam #642-383 are not required to take Lifecycle Services exam #650-393. Candidates achieving the Express Foundation Field Specialist badge by passing exam #642-382 are required to also pass Lifecycle Services exam #650-393.		
Express Unified Communications		
Account Manager	Cisco Sales Expert	646-204
	IP Communications Express AM	646-222
	Cisco Lifecycle Services Express Exam	650-393
System Engineer	CCDA	CCDA
	IP Telephony Express	642-373
	Cisco Lifecycle Services Express Exam	650-393
Advanced Routing and Switching		
Account Manager	Cisco Sales Expert	646-204
	Advanced Routing and Switching for AMs	646-003
	Cisco Lifecycle Services Express Exam	650-393
System Engineer	CCDA	CCDA
	Advanced Routing and Switching for SEs	642-061
	Cisco Lifecycle Services Adv Route/Switch	650-059
	Wide Area Application Services Technical Training	642-651
Field Engineer 1	CCNP	CCNP
	Advanced Routing and Switching for FEs	642-066
	Cisco Lifecycle Services Adv Route/Switch	650-059
	Wide Area Application Services Technical Training	642-652

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ROLE	INDIVIDUAL CERTIFICATION	REQUIRED TEST
Advanced Wireless LAN		
Account Manager	Cisco Sales Expert	646-204
	Advanced Wireless LAN for AMs	646-588
System Engineer	Cisco Lifecycle Services Express Exam	650-393
	CCDA	CCDA
	Advanced Wireless LAN for SEs	642-586
Field Engineer	Cisco Lifecycle Services Adv Wireless	650-621
	CCNA	CCNA
	Advanced Wireless LAN for FEs	642-587
	Cisco Lifecycle Services Adv Wireless	650-621
Advanced Security		
Account Manager	Cisco Sales Expert	646-204
	Advanced Security for AMs	646-562
	Cisco Lifecycle Services Express Exam	650-393
System Engineer	CCDA	CCDA
	Security Solutions for SEs	642-565
	Cisco Lifecycle Services Adv Security	650-575
Field Engineer	CCSP	CCSP
	Cisco Lifecycle Services Adv Security	650-575
Advanced Unified Communications		
Account Manager 1	Cisco Sales Expert	646-204
	Advanced IP Communications for AMs	646-229
	Cisco Lifecycle Services Express Exam	650-393
System Engineer	CCDA	CCDA
	Implementing Cisco QOS	642-642
	IP Telephony Design	642-415
	Cisco Lifecycle Services IP Communications	650-251
Field Engineer	CCVP	CCVP
	Cisco Lifecycle Services IP Communications	650-251
ADDITIONAL TRAINING: Required training can be fulfilled by the 5 dedicated individuals for each role in the base specialization or by anyone on staff NOTE: Additional prerequisites may apply for most Additional Roles with Advanced UC		
Additional Role #1	IP Contact Center Express Specialist	642-162
Additional Role #2	Cisco Unity Design Specialist	642-072
Additional Role #3	Cisco Unity Support Specialist	642-105
Additional Role #4	Rich Media Communications Specialist	642-481
	Cisco Voice over IP	642-432
Advanced Data Center Storage Networking		
Account Manager	Cisco Sales Expert	646-204
	Data Center Storage Networking Sales Specialist	646-967
System Engineer	Advanced Data Center Storage Networking Design Specialist	642-355
Field Engineer	Advanced Data Center Storage Networking Support Specialist	642-356
Advanced Data Center Networking Infrastructure		
Account Manager	Cisco Sales Expert	646-204
	Data Center Storage Networking Sales Specialist	646-967
System Engineer	CCDA	CCDA
	Data Center Networking Infrastructure Design Specialist	642-961
Field Engineer	CCNP	CCNP
	Data Center Networking Infrastructure Support Specialist	642-964
ADDITIONAL TRAINING: In addition to the above unique individual role requirements, the following two Cisco Qualified Specialist badges are required: Any individual(s) who holds the above Cisco Qualified Specialist badges can meet this requirement, regardless of whether or not they are filling the required job roles (AM, SE or FE).		
Design Specialist	CCDA	CCDA
	Data Center Application Services Design Specialist	642-972
Support Specialist	CCNA	CCNA
	Data Center Application Services Support Specialist	642-975

