

Technology Refresh Made Easy

Feeling overwhelmed by the tasks of managing technology refresh projects? Want to reduce IT costs and risks for your customers? Ingram Micro Outlet offers everything you need to overcome these challenges by simplifying the processes for trade-ins, refurbishment and recycling of IT equipment. Take advantage of:

- Asset disposition services for outdated IT assets
- Recently discontinued and refurbished inventory
- Trade-up program to help customers acquire newer technology
- Recycle (laser and inkjet cartridges and cell phones)

Refresh IT

If you haven't yet heard your end-user customers talk about the need for a responsible way to retire their outdated IT assets, you soon will. With the growing adoption of new legislation driving environmental and data security compliance, your customers are currently facing very real and significant legal liability for improperly recycled or disposed-of IT assets.

Ingram Micro's new Refresh IT service offers you the opportunity to provide your customer a simple and responsible way to retire those assets. Refresh IT not only protects your clients from data security and environmental risks, but increases your overall profitability. Benefits include:

- **Additional profitability** — generated on every opportunity
- **Client protection** — enhanced role as trusted advisor
- **Sales opportunities** — increased account penetration

Refresh IT also offers a variety of additional services that include recovery, packing, palletizing and freight. To learn more or receive an estimate, simply log on to www.ingrammicro.com/outlet.

Product Inventory

Through Ingram Micro Outlet, you have access to a constantly changing, aggressively-priced inventory of discontinued and refurbished products from leading manufacturers.

- Discontinued products are new, factory-sealed, end-of-life products with full manufacturer warranties.
- Refurbished products have been professionally restored to like-new quality and generally include 90-day to one-year warranties.

Trade-Up Program

Dispose of outdated equipment and trade up to new technology, through a convenient and easy-to-use online tool. Increase your sales by combining disposal services with discounted pricing on new technology. Along with the benefit of offering your customers a place and way to properly dispose of their old equipment, you now have a place to view promotional product offers and incent your customer to purchase new equipment. Visit www.ingrammicro.com/tradeup to view the current product promotions.

Recycle

Introducing the new Ingram Micro Outlet Recycling Program, a new, environmentally-responsible program to recycle and reuse laser and inkjet cartridges as well as old cell phones.

For More Information

To learn more about any of the services available through Ingram Micro Outlet, or to use our online quoting tools, visit www.ingrammicro.com/outlet. If you need additional assistance, contact your Ingram Micro sales representative at (800) 456-8000 or e-mail outlet@ingrammicro.com.



Imagine generating revenue and dramatically increasing your bottom line with very little effort. That's the Ingram Micro Outlet Recycle Program, a one-of-a-kind plan that makes recycling qualified laser, ink and fax cartridges and cell phones not only easy, but also beneficial to our environment.

- Earn money from every qualified laser, ink and fax cartridge and cell phone your customers return
- Order turn-key materials from this web site at no charge
- Send recycling materials from this web site at no charge
- Track your activity based on which qualified cartridges your customers are recycling
- Enjoy telling your customers that they are helping preserve the environment

Participating in the program is easy.

- Join the Ingram Micro Outlet Recycle Program and receive cartridge/cell phone collection and shipping, boxes, information and more.
- Place empty laser, fax and ink cartridges or cell phones back into their original boxes and then into the recycling container. Seal the recycling container once it's full.
- Give the container to a UPS driver or drop off at a UPS return center. Each container includes a pre-paid UPS shipping label. Pallet pickup is also available.